

## Key stats

- Providing point-to-multipoint microwave (PMP) backhaul and enterprise access to 24 African service providers
- Live networks in 14 African countries, and 30 more across the globe
- Over ten years' experience in planning, deploying and supporting networks in Africa
- The market leading and most widely deployed PMP solution
- Three CBNL Centres of Excellence - offering customer/partner training, turnkey services and support
- Strong partnerships with Africa's leading system integrators and local service companies
- Providing backhaul for MTN Nigeria – the largest mobile network in Africa
- Providing enterprise access connectivity for Vodacom Nigeria – one of the largest PMP networks in the world
- **Finalists with Airtel Kenya in the Broadband World Forum and Telecom.com awards.**



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Over the past ten years, CBNL has deployed more point-to-multipoint (PMP) microwave backhaul and enterprise access networks across Africa than any other provider and has become the global market leader.

Today, CBNL networks and turnkey services support 24 customers across 14 African countries and act as key infrastructure for the region's leading operators.

The carrier-grade quality of service, fast time to market and low total cost of ownership (TCO) offered by CBNL's VectaStar solutions have provided a leading business case to invest in network expansion. By utilising CBNL's approach, operators across Africa have been able to quickly roll out new and upgraded services at a fraction of the cost compared to point-to-point. This has helped operators become more competitive, increase their subscribers and ultimately grow profits.

CBNL's latest VectaStar platform offers 600Mb/s per link, up to 14.4Gb/s per hub site, 20km range and TCO savings of up to 50 per cent compared to alternative technologies\*.

\* Senza Fili (2011) Crucial economics for mobile data backhaul



## Our customers include:

